# Disadvantage Business Enterprise (DBE) Toolbox



July 1, 2019

Office of Civil Rights Idaho Department of Transportation



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## Contents

Continuing Certification	1
Annual No Change Affidavits	1
Three-Year On-Site Reviews (for in-state DBEs only)	2
Expanding Certified Work Areas	3
Keeping Your DBE Directory Listing Up-to-Date	3
Interstate Certification	4
Marketing Yourself	5
Capability Statement	5
DBE Looking for Prime Contractors	6
Find Out Who the Prime Contractors Are:	6
Working for ITD	6
Working for ITD Bidder's Registration	
	6
Bidder's Registration	6 7
Bidder's Registration Prompt Payment	6 7 7
Bidder's Registration Prompt Payment Construction Contractors and Suppliers	6 7 7 7
Bidder's Registration Prompt Payment Construction Contractors and Suppliers Idaho Public Works License	6 7 7 7 8
Bidder's Registration Prompt Payment Construction Contractors and Suppliers Idaho Public Works License ITD Standard Specifications for Highway Construction	
Bidder's Registration Prompt Payment Construction Contractors and Suppliers Idaho Public Works License ITD Standard Specifications for Highway Construction Identifying ITD Highway Construction Projects to Bid	

Research	ning Historical Bid Amounts	
Project F	orecasts	21
Consultants	S	21
Minor Agr	eements	23
Term Agre	eements	23
Request for	or Proposal (RFP)	24
Subconsu	Ilting	24
DBE Goal	Is on Consultant Agreements	24
State Divisi	ion of Purchasing	24
Statements	of Confirmation	25
"Counting"	DBE Credit	25
Joint Ventu	res	25
Contracto	rs and Consultants	26
Truckers.		
DBE Supp	pliers	
Manufactu	urers	
Performing	a Commercially Useful Function	29
Substitution	n/Termination	
Responding	g to Diversity Tracking System Audits	
Contract Sa	anctions	
Fraud		
DBE Support	tive Services	
Doing Busir	ness with the Government Workshops	35
Taking Adv	antage of your Local PTAC	
Other Busir	ness Support Services	
USDOT S	Small Business Training Resource Center (SBTRC)	
Zions Ban	nk Business Resource Center	
ITD Office of	Civil Rights	
Other Import	ant ITD Contact Information	
ITD Headqu	uarters	
District Office	ces	
ITD Distric	ct One	

ITD District Two	
ITD District Three	
ITD District Four	
ITD District Five	40
ITD District Six	40
Local Highway Technical Assistance Council (LHTAC)	40



So you're DBE-certified by the Idaho Transportation Department (ITD). Now what? Read on to find out!

# **Continuing Certification**

## Annual No Change Affidavits

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or	Firm Name	
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Each year, on January 1, you will receive an automated message through our online **Diversity Tracking System** (which manages our DBE certifications) that it is time for you to submit a notarized "No Change" Affidavit along with the business tax return you filed the *previous* year. For instance, if we are requesting No Change Affidavits for calendar year 2025, you are required to provide your 2023 business tax return. This is so we can calculate your most recent three-year gross receipt average for the purpose of determining continuing program eligibility under business size.

Every year, the deadline for submission is February 15. If

you cannot meet this deadline, you may request an extension. However, ignoring this requirement will result in your decertification, which means that prime contractors and consultants cannot contract with you for DBE credit. After all the effort you took getting your DBE certification, don't you want to hang on to it?

Naturally, if you wish to voluntarily withdraw from ITD's DBE Program, just let us know, and we will quickly and painlessly process your removal.

Here are the instructions on how to submit your No Change Affidavit:

- The log-in page is at: <a href="http://itd.dbesystem.com">http://itd.dbesystem.com</a>. Your user name is your email address. If you can't remember your password, you can always send yourself a one-time password change email that you can use to get in and chance your password to anything you like.
- Once you log in, you'll be on a "landing page" click "continue", and then you'll get a "dashboard" with various categories. You want the **Key Actions** category.
- You want "Renew/Apply for Certification". Then, since you are already certified, choose "Submit a DBE No Change Affidavit."
- On the next screen, you'll download the NCA form, fill it in, get your signature notarized, then upload the completed form along with the business tax return you filed *last* year. Answer some questions most of the answers should be a simple "No", since these are asking you about any change in ownership in management -- fill in the signature line, and hit "submit".
- When uploading the documents, remember there are only 2 "mandatory" (tax return and affidavit). Choose "non-applicable" under "Required Documents".

TIP: Our Diversity Tracking System is provided by B2GNow, which is used by many other states besides Idaho. Be sure that when you access your vendor account, you don't confuse your Idaho certification with certifications in other states.

## Three-Year On-Site Reviews (for in-state DBEs only)

In order to keep up-to-date with the growth and changes happening to your business over time, ITD will schedule a new on-site review at your place of business every three years.

ITD may also conduct a certification review of your firm, including a new on-site review, if appropriate in light of changed circumstances like ownership or management. If information comes to ITD's attention that leads it to question your firm's eligibility, ITD may conduct an on-site review on an unannounced basis, at your offices and job sites.

## Expanding Certified Work Areas

We highly encourage our DBEs to expand their scope of work. It's a win-win situation: DBEs increase their capacity, and ITD can claim DBE participation in new areas!

To become certified in additional types of work (in order for this work to be DBEcredited), you must make a formal request to ITD's Office of Civil Rights. In your request, you must demonstrate that you are able to control the firm with respect to that type of work. This does not require a new certification or recertification process, but ITD must verify your control of the firm in the additional type of work, with an additional onsite review if necessary.

Here are some of the areas we look at in making our determination:

- Does your Idaho Public Works License cover these work areas? (For more on the Idaho Public Works License, see <u>that section</u> in "Working for ITD".)
- Do you own or have a long-term lease for the type of equipment (if any) needed to perform in these work areas?
- What contracts have you performed or are performing for this line of work?
- (If out-of-state): has your home state certified you for these work areas?

## Keeping Your DBE Directory Listing Up-to-Date

On a regular basis, look up your ITD DBE Directory listing at <u>https://itd.dbesystem.com/</u>. Is everything correct and current? If not, let us know! The last thing you want to do is become unreachable to ITD and to prime contractors trying to contact you.

Please remember that you are required, by regulation, to immediately inform ITD of any changes to the location, ownership or management or your firm. Also make sure that you are correctly listed for the Idaho districts in which you are willing to bid or propose.

which are listed below.	u must select at least one certification type. You can Its to Excel" button after your search results are taged Business Enterprise (ACDBE) ise (DBE)
which are listed below. xcel, by clicking the "Download Resul Airport Concessionaire Disadvan Disadvantaged Business Enterpri Tip: Try just a few letters of the firm's	ts to Excel" button after your search results are taged Business Enterprise (ACDBE) ise (DBE)
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Tip: Try just a few letters of a keywor	
	d.
Click to Lookup Commodity Codes	
First name	Last name
Tip: Use the first letter.	Tip: Try just the first few letters.
Tip: Search for multiple zip codes by	separating with commas
Select one or *	
Selection of any combination below district/region match. Select one or n *	will find firms that have at least one assigned work
Select one or more	
	Tip: Use the first letter.

## Interstate Certification

In order to be counted for DBE credit in other states, you must become DBE-certified in that state. The states vary in their interstate certification procedures: some will accept proof of your home state certification, and others will require a copy of the original application and documentation provided to your home state, along with all subsequent affidavits, tax returns and other information. In most cases, these states will also request a copy of your most recent on-site review from ITD, which we send along as quickly as possible.

To find the websites for other states' DBE Programs, visit <u>https://www.transportation.gov/DBE%20State%20Websites</u>. Sometimes some of the information is outdated, but this will at least take you to main state department of transportation pages!

# **Marketing Yourself**

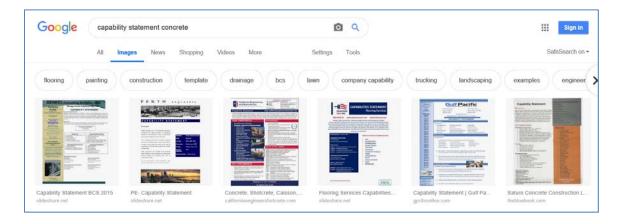
If you are eligible to participate in ITD's DBE Supportive Services (we have a section on this later in this toolbox), work with the **Idaho Small Business Development Center** (SDBC) in developing a marketing plan.

## Capability Statement

If you don't have one already, you should create a capability statement. This is like a one-page, one-sided résumé for your firm, which shows prime contractors and contracting officers at a glance what your firm can do. Things to include on your capability statement:

- Business capabilities and equipment inventories
- NAICS and CAGE codes
- Business Certifications (such as DBE)
- Past performance and testimonials
- Project pictures
- Contact Information

TIP: Google "capability statements" within your industry and look at the results on the "Images" tab in your browser for examples.



## DBE Looking for Prime Contractors

Send us your capability statements so we can post them on our "DBEs Seeking Subcontracting Opportunities" webpage at: <u>https://apps.itd.idaho.gov/apps/ocr/DBE-Seeks.aspx</u>.

If you are interested in subcontracting on a specific ITD project, fill out this solicitation form at <u>https://apps.itd.idaho.gov/apps/ocr/documents/DBEs-Seeking.pdf</u>, email the completed form to us, and we'll post it for you!

## Find Out Who the Prime Contractors Are:

ITD has a relatively small pool of prime contractors. To get the best idea of who these primes are, visit our "Bid Opening Results and Bid Abstracts" page at <u>https://apps.itd.idaho.gov/Apps/contractors/br.htm</u> for construction contractors, and <u>https://apps.itd.idaho.gov/Apps/cau/solicitations/cs\_Closed-Project.pdf</u> for consulting firms.

These pages give you a good indication of who the prime are who commonly bid or propose on our projects, and what type of projects they bid or propose (and where).

Contact information for the firms working on ITD projects can be found on **ITD Bidder's List** at <u>https://itd.dbesystem.com/</u>. Just search for the company names in which you are interested.

# Working for ITD

All of ITD's procurement opportunities are listed at <u>https://itd.idaho.gov/business</u>. Be sure to save this to your browser's "favorites"!

## Bidder's Registration

All ITD contractors, consultants, suppliers and services providers are required to register online as ITD Vendor: <u>https://itd.dbesystem.com</u>.

Obviously, you're already in the system since you're a DBE. Log into your vendor account and choose the "registrations" tab. Answer the questions and submit.

## Prompt Payment

When working as a subcontractor on an ITD construction project, the prime contractor must pay you for satisfactory performance on your work items no later than 20 calendar days from the time ITD pays the prime for the work. Prime must also return retainage to you within 20 calendar days after your work is satisfactorily completed.

ITD prime construction contractors are paid at least once a month, although most choose to be paid every two weeks. Payments to consultants depend on the consultants invoicing ITD on a timely basis.

Our Diversity Tracking System, in addition to handling our DBE certifications, also serves as an online verification system of prime-to-sub payments. This is how we track prompt payment and retainage release. In order for this to work, it is a contractual obligations for all contractors and consultants (and subcontractors and subconsultants and suppliers) to participate in entering information.

For more information on this process of confirming payment, go to the "Responding to Diversity Tracking System Audits" section.

TIP: ITD makes partial payments to construction prime contractors at least once a month, or semi-monthly upon the prime's request. Payments to prime consultants are dependent on the prime invoicing ITD.

## Construction Contractors and Suppliers

#### Idaho Public Works License

The first thing any construction contractor needs to do on ITD projects is have an Idaho Public Works License. (This is not the same thing as an Idaho Contractor Registration.)

- Federally-funded projects: bidders must be licensed prior to contract award
- State-funded projects: bidders must be licensed prior to bidding

Either way, if you're a construction contractor, the sooner you get licensed, the better! To obtain Idaho Public Works License, visit the **Idaho Division of Building Safety** at <u>http://dbs.idaho.gov/programs/publicworks/index.html</u> or call (208) 334-4057 / toll-free (800) 955-3044.

If you are a trucker, you may or may not need the license, depending on the type of hauling being performed. If your trucks are merely depositing materials at the job site

and then leaving again, then probably not. However, if your trucks are mainly working *on* the job site, then a license is required. Check with the Idaho Division of Building Safety to make sure either way.

#### **ITD Standard Specifications for Highway Construction**

Every contractor working on ITD highway construction projects must have on hand the **Standard Specifications for Highway Construction Guide**, which gives explicit specifications and standards for every construction phase. This is available online only at: <u>https://itd.idaho.gov/business/?target=construction-resources#standard-specifications-for-highway-construction</u>. Become especially familiar with the sections dealing with your line of work!

#### Identifying ITD Highway Construction Projects to Bid

The best way to monitor ITD's highway construction projects is by regularly visiting ITD's **Contractor Bidding** tab at <u>http://itd.idaho.gov/business</u>. Aside from the occasional Design-Build Project, construction projects are awarded to the lowest responsive bid.

В	usiness	Andreas						
		an alucas .						
(	Contractor Bidding	onstruction Resources	Design Resources	Misc. Hwy Bidding	Other Solicitations	Innovative Contracting	Consultant Agreements	DBE Requirements
5	<ul> <li>Notice to Cor</li> <li>Bid Results &amp;</li> <li>Browse Projet</li> </ul>			apic. Click the tabs a	bove for different ca	tegories of information.		c
	Contractor L	icensing						
	Bid & Contra	ct Information						
	90-Day Biddi	ng Forecast						
	Average Unit	Price Reports			-			

Notice to Contractors
This page contains information concerning highway construction and maintenance projects currently advertised for bidding by the Idaho Transportation Department. Item listings contained herein are from the original project advertisement and do not reflect changes made by addendum. <i>This page will be updated as projects are released for advertising or when the bid opening dates are changed.</i>
ATTENTION
Contractors are required to access Plans and Proposals for project bidding through QUEST CDN . To create an account with QUEST CDN please visit <u>www.questcdn.com</u> . To browse project currently under bid, click on " <u>Browse Projects &amp; View Planholders</u> " on the <u>ITD Business</u> web page.
• Contractors may opt to submit a paper bid, bids must be received at department headquarters by 2:00pm on the stated bid opening date.
Internet Bidding available at <u>www.bidx.com</u>
<ul> <li><u>Bids Opening October 16, 2018</u> <ul> <li>Call 1-Key 20017, MP 167 to Montana SL, Clark County 20017110920.exe.EBS File</li> <li>Call 2-Key 18959, US-26, Aberdeen Canal, Bingham County 18959180330.exe.EBS File</li> <li>Call 3-Key 20020, Main St Pedestrian Improvements, Lewiston, Nez Perce County 20020180601.exe.EBS File</li> <li>Call 4-Key 19878, FY 20 D5 Revegetation, Bannock, Bingham &amp; Bear Lake Counties 19878180821.exe.EBS File</li> </ul> </li> </ul>

Bid Openings are on Tuesdays at 2:00pm, Mountain Time. The Bid Schedule corresponds to the construction categories listed in ITD's **Standard Specifications for Highway Construction Guide**, available online at

https://itd.idaho.gov/business/?target=construction-resources#standard-specificationsfor-highway-construction.

- 200 Earthwork
- 300 Bases
- 400 Surface Courses and Pavement
- 500 Structures
- 600 Incidental Construction
  - o Curb & Gutter; Fencing; Culverts; Traffic Control
- 700 Materials

TEM NO.	DESCRIPTION		QUANTITY	UNITS
408-010A	DIL EMUL ASPH FOR FOG CT CSS-1		106091.000	GAL
415-006A	MICRO SURFACING	408 = Fog Coat	17271.000	TON
415-010A	POLYMER MODIFIED EMULSIFIED ASPHALT	415 = Microsurfacing	2072.000	TON
526-010A	TEMPORARY TRAFFIC CONTROL SIGNS		472.000	SF
526-050A	DRUMS		60.000	EAC
626-076A	ARROW BOARD TY C		480.000	HR
626-105A	TRAF CNTL MAINTENANCE		960.000	HR
526-110A	TEMP FLEX RAISED PAV MARKER		10519.000	EAC
526-120A	FLAGGER CONTROL		90.000	HR
526-135A	WEIGHTED BASE TUBULAR MARKERS	626 = Traffic Control	345.000	EAC
530-020A	PAV MKG – WATERBORNE		3003.000	SF
530-020B	PAV MKG – PREFORMED THERMOPLASTIC		1310.000	SF
530-025A	LONGITUDINAL PAV MKG- WATERBORNE		1454238.000	FT
531-010A	RUMBLE STRIPS (GRIND)		112.000	MILI
576-005A	RECORD OF EXISTING PAVEMENT MARKINGS		1.000	LS
S626-45A	TRUCK MTD ATTENUATOR (OBSOLETE 2018)		1.000	EAC
5900-50A	CONTINGENCY AMOUNT DIRECTED REPAIRS		1.000	CA
5904-05A	SP CONSTRUCT WEIGH-IN-MOTION (WIM) STAT	FION	1.000	LS
Z629-05A	MOBILIZATION		1.000	LS

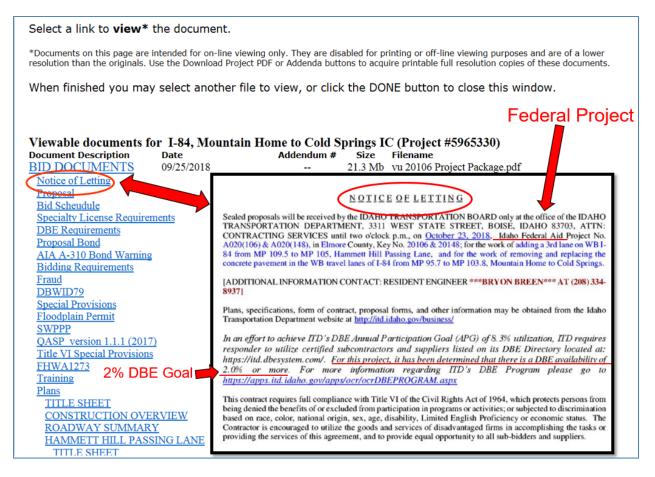
If a Notice to Contractors bid schedule interests you, there's a way to get a closer look at the project without paying \$15 for the plan set.

Business	
Contractor Bidding Construction Resources Design Resources Misc. Hwy Bidding Other Solicitations Innovative Contracting Consultant Agreements	DBE Requirements
Click the topic boxes below to reveal more information for each topic. Click the tabs above for different categories of information.  Notice to Contractors Bid Results & Abstracts Browse Projects & View Planholders Davis-Bacon Wage Decisions - US Dept. of Labor	
Contractor Licensing	
Bid & Contract Information	
90-Day Bidding Forecast	
Average Unit Price Reports	

#### Click on Project Name to see detailed advertisement

	1	1	
Post Date/Time	Category	Name	Bid Date/Time
09/25/18 11:53 AM	Landscaping	FY20 D5 Revegetation	10/16/2018 02:00 PM MDT
09/18/18 01:52 PM	Pavement Resurface and Rehabilitation	MP 167 to Montana SL	10/16/2018 02:00 PM MDT
09/21/18 04:44 PM	Pedestrian Improvements	Main St Pedestrian Improvements, Lewiston	10/16/2018 02:00 PM MDT
09/21/18 04:13 PM	Bridge (Replacement or Rehabilitation)	US-26, Aberdeen Canal	10/16/2018 02:00 PM MDT
09/25/18 11:21 AM	Bridge (Replacement or Rehabilitation)	FY19 D6 Bridge Repair, US-20 Lorenzo Bridges	10/23/2018 02:00 PM MDT
09/25/18 11:40 AM	Paving (Highway, Road or Street)	I-84, Mountain Home to Cold Springs IC	10/23/2018 02:00 PM MDT
09/28/18 02:11 PM	Bridge (Replacement or Rehabilitation)	Salmon Falls Creek Bridge	10/23/2018 02:00 PM MDT
10/12/18 02:39 PM	Bridges/Overpasses	Cloverdale O'Pass BR, Boise	10/30/2018 02:00 PM MDT
10/09/18 01:57 PM	Pavement Resurface and Rehabilitation	FY20 D2 sealcoats	10/30/2018 02:00 PM MDT
10/05/18 03:47 PM	Bridge (Replacement or Rehabilitation)	I-84, Oregon St Ln to Caldwell Bridge Rehabs	10/30/2018 02:00 PM MDT
10/05/18 03:07 PM	Erosion Control / Slope Stabilization	SH-57, Emergency Repair Mileposts 1.92 & 2.10	10/30/2018 02:00 PM MDT
10/15/18 10:14 AM	Bridge (Replacement or Rehabilitation)	Sh-200B, Strong Creek Bridge, East Hope	10/30/2018 02:00 PM MDT
10/09/18 02:08 PM	Pavement Resurface and Rehabilitation	US-95, Whitebird Grade Rehab	10/30/2018 02:00 PM MDT
10/09/18 01:44 PM	Bridge (Replacement or Rehabilitation)	US-95, Little Rainbow Bridge	11/06/2018 02:00 PM MST
10/09/18 02:23 PM	Pavement Resurface and Rehabilitation	Goff Bridge to MP 210 Slide	12/04/2018 02:00 PM MST

View Plan Holders	Download Bid Documents	Download Addenda	View Bid Documents
I-84, Mountain H	lome to Cold Springs IC (Qu	est Project #59653	30)
Print Ad			
County/City/State:	Elmore - N/A, ID		
Location / Site			
Directions:			
Bids Close:	10/23/2018 02:00 PM MDT	Project Size	& Description
Bids Received By:	10/23/2018 02:00 PM MDT Idaho Transportation Department		Description
Estimated Value:	\$15,000,000 to \$25,000,000		
Project Description			0.5 to MP 105, Hammett Hill Passing
	Lane, known as Project No. A020(		
			travel lanes of I-84 from MP 95.7 to ect No. A020(148), Elmore County,
	Key No. 20148.	Springs, known as Proje	set No. A020(148), Elmore County,
Additional		er ***BRYON BREEN**	* AT (208) 334-8937 for any design
Description:	related questions.	4	, (100) oo : 000, io. 1, 100.g.
Owner:	Idaho Transportation Department	Project	t Engineer (For Further
Soliciting Agent:	Soliciting agent		
	Idaho Transportation Department	Quest	ions)
	PO Box 7129		and the state of the state
	Boise, ID 83707		
	ph: 208-334-8052		
	fax: 208-332-2090 contact: Nate Steiner		
	e-mail: ITDplanroom@itd.idaho.go		
	e-mail. 11 Opiani oom@itu.iuano.go		
Project Documents:	Digital copies of the Plans, Propos	als, and Specifications ca	in be downloaded for a fee of \$15.00.
terse 🖲 della della castolia della d	Please contact QuestCDN.com at 9		
	downloading and working with this	digital project information	on.
Quest eBidDocs™:	Download delivery fee is \$15.00,	file size is 21.3 Mb.	



If you're planning on bidding as a prime contractor, you must purchase and download plan sets through QuestCDN at \$15 set (instructions are on the main Contractor tab under "Bid & Contract Information"). Here are just a few of the things you need to watch for on federally-funded projects:

- DBE Goal
- Davis-Bacon (Prevailing) Wages (the schedules will be posted in the bid documents)
- Tribal Employment Rights Ordinances (TERO) if on a reservation
- Other Special Provisions

On state-funded projects, there are no DBE goals or Davis-Bacon wage requirements. Projects. However, there *is* a requirement for an Idaho resident workforce.

- 50+ Employees: workforce must be 95% Idaho residents
- <50 Employees, 90% Idaho Residents

On reservations, contractors must comply with tribal regulations and obtain the necessary permits.

Always keep an eye on plan addenda: things can and do change frequently!

Bidding on most ITD highway construction projects can be done online through Bid Express (instructions are on the main Contractor tab under "Bid & Contract Information"). Although paper bids are accepted, there are many advantages to bidding online:

- Online program checks your math;
- You are alerted to unanswered questions (that would render your bid non-responsive); and
- You are alerted to missing attachments (that would render your bid non-responsive).

If you're bidding as a subcontractor or supplier, it's not necessary to buy plan sets. You can do take-offs on the bid items and quantities from "Notice to Contractors", and then solicit prime contractors with your quote.

Be sure to mention your DBE status; prime contractors bidding on federally-funded ITD projects must make a Good Faith Effort (GFE) in meeting the project's DBE goal. That means they must:

- 1. Meet the project goal (expressed as a percentage); or
- 2. Exceed the project goal; or
- 3. If unable to meet the goal, providing complete documentation of the bona fide efforts made to identify, solicit and follow up with DBEs in the attempt to do so.

#### **Solicit Prime Contractors**

To find out which primes are likely to be bidding on projects you're interesting in quoting, visit "Browse Projects & View Planholders". Look for "Prime Bidder" under Designations.

-	and the shirts i .						
Contractor Bidding	onstruction Resources	Design Resources	Misc. Hwy Bidding	Other Solicitations	Innovative Contracting	Consultant Agreements	DBE Requireme
		of Labor					
Contractor Li	censing						
Bid & Contra	ct Information						
90-Day Biddi	ng Forecast						

#### Click on Project Name to see detailed advertisement

Post Date/Time	Category	Name	Bid Date/Time
09/25/18 11:53 AM	Landscaping	FY20 D5 Revegetation	10/16/2018 02:00 PM MDT
09/18/18 01:52 PM	Pavement Resurface and Rehabilitation	MP 167 to Montana SL	10/16/2018 02:00 PM MDT
09/21/18 04:44 PM	Pedestrian Improvements	Main St Pedestrian Improvements, Lewiston	10/16/2018 02:00 PM MDT
09/21/18 04:13 PM	Bridge (Replacement or Rehabilitation)	US-26, Aberdeen Canal	10/16/2018 02:00 PM MDT
09/25/18 11:21 AM	Bridge (Replacement or Rehabilitation)	FY19 D6 Bridge Repair, US-20 Lorenzo Bridges	10/23/2018 02:00 PM MDT
09/25/18 11:40 AM	Paving (Highway, Road or Street)	I-84, Mountain Home to Cold Springs IC	10/23/2018 02:00 PM MDT
09/28/18 02:11 PM	Bridge (Replacement or Rehabilitation)	Salmon Falls Creek Bridge	10/23/2018 02:00 PM MDT
10/12/18 02:39 PM	Bridges/Overpasses	Cloverdale O'Pass BR, Boise	10/30/2018 02:00 PM MDT
10/09/18 01:57 PM	Pavement Resurface and Rehabilitation	FY20 D2 sealcoats	10/30/2018 02:00 PM MDT
10/05/18 03:47 PM	Bridge (Replacement or Rehabilitation)	I-84, Oregon St Ln to Caldwell Bridge Rehabs	10/30/2018 02:00 PM MDT
10/05/18 03:07 PM	Erosion Control / Slope Stabilization	SH-57, Emergency Repair Mileposts 1.92 & 2.10	10/30/2018 02:00 PM MDT
10/15/18 10:14 AM	Bridge (Replacement or Rehabilitation)	Sh-200B, Strong Creek Bridge, East Hope	10/30/2018 02:00 PM MDT
10/09/18 02:08 PM	Pavement Resurface and Rehabilitation	US-95, Whitebird Grade Rehab	10/30/2018 02:00 PM MDT
10/09/18 01:44 PM	Bridge (Replacement or Rehabilitation)	US-95, Little Rainbow Bridge	11/06/2018 02:00 PM MST
10/09/18 02:23 PM	Pavement Resurface and Rehabilitation	Goff Bridge to MP 210 Slide	12/04/2018 02:00 PM MST

View Plan Holder	rs Download Bid Documents Download Addenda View	Bid Documents
I-84, Mountain	Home to Cold Springs IC (Querroject #5965330)	
Print Ad	A45	
County/City/State:	: Elmore - N/A, ID \$15	
Location / Site		
Directions:		
Bids Close:	10/23/2018 02:00 PM MDT	
Bids Received By:	: Idaho Transportation Department	
Estimated Value:	\$15,000,000 to \$25,000,000	
Project Description	n: For the work of adding a 3rd lane on WB I-84 from MP 109.5 to MP	105, Hammett Hill Passin
	Lane, known as Project No. A020(106), Elmore County, Key No. 20	106, and for the work of
	removing and replacing the concrete pavement in the WB travel lar	nes of I-84 from MP 95.7 t
	MP 103.8, Mountain Home to Cold Springs, known as Project No. A	020(148), Elmore County,
	Key No. 20148.	
Additional	Please contact the Resident Engineer ***BRYON BREEN*** AT (20	8) 334-8937 for any desig
Description:	related questions.	
Owner:	Idaho Transportation Department	
Soliciting Agent:	Soliciting agent	
	Idaho Transportation Department	
	PO Box 7129	
	Boise, ID 83707	
	ph: 208-334-8052	
	fax: 208-332-2090	
	contact: Nate Steiner	
	e-mail: ITDplanroom@itd.idaho.gov	
Project Documents	s: Digital copies of the Plans, Proposals, and Specifications can be dow	vnloaded for a fee of \$15.0
70	Please contact QuestCDN.com at 952-233-1632 or info@questcdnir	
	downloading and working with this digital project information.	
Ouest eBidDocs™	<sup>4</sup> : Download delivery fee is <b>\$15.00</b> , file size is <b>21.3 Mb</b> .	

Plan Holder Report as of 10/1         Idaho Transportation Depart         I-84, Mountain Home to Cold Springs IC         Contact:       Nate Ste         Phone:       208-334         E-mail:       ITDplant         Bid Date:       10/23/20		•	Sort by Purchase Date		
Company		Contact	Designation	Bus. Types	Entry Date
Construction Material Recycling; Coalville, UT		Torrie Faavale	Subcontractor	DBE	10/15/2018
Idaho Construction Surveying; Boise, ID		Steve Stoddard, PLS	Subcontractor	Vet Pref	10/12/2018
SCI; Eagle, ID		Deven Elison	A/E Consultant		10/08/2018
Universal Industrial Sales, Inc.; Pleasant Grove,	UT	Makelle Baker	Supplier		10/04/2018
Depatco; ST ANTHONY, ID		Steve Giles	Subcontractor		10/03/2018
Acme Concrete Paving, Inc.; Spokane , WA	Hover mouse for contact	Project Estimator	Prime Bidder		10/02/2018
Kiewit Infrastructure West Co.; Vancouver, WA	info. Or print	NW Estimating	Prime Bidder		10/01/2018
Wadsworth Brothers Construction; Draper, UT		Mark Miller	Prime Bidder		09/28/2018
DJC Project Center; Portland, OR	for all contact	Nick Bjork	Plan Room		09/27/2018
Daily Journal of Commerce; Seattle, WA	info.	Ken Elliott	Plan Room		09/27/2018
Sunroc Corporation; Boise, ID		Matt Percuoco	Prime Bidder		09/27/2018
Dodge Data & Analytics; Arlington, TX		Melanie Yancey	Plan Room		09/27/2018
ConstructConnect; Cincinnati, OH		Eric Mills	Plan Room		09/27/2018

One of the ways prime contractors perform GFEs is posting invitations to bid to DBEs for specific projects ITD's **Invitation to Bid** page at

<u>https://apps.itd.idaho.gov/apps/ocr/Invitations.aspx</u>. These are updated on a regular basis: be sure to mark it as another one your "favorites" in your browser and check regularly for opportunities!

## **Miscellaneous Highway Projects**

Only paper bids are accepted for these type of projects, which tend to be an assortment of smaller construction and maintenance work. It's not necessary to purchase these plans; they are available for download at the hyperlinked project name. These are rarely federally-funded, so there won't be DBE goal for prime bidders to meet.

usiness			24, 22, 24, 24, 24, 24, 24, 24, 24, 24,				
Contractor Bidding	Construction Resources	Design Resource	Misc. Hwy Bidding	Other Solicitations	Innovative Contracting	Consultant Agreements	DBE Requirements
Click the links below	v to access current invitat	ions to bid or to vie	w the results of previ	ious bids.			
<ul> <li>Invitations to</li> <li>ITB Results &amp;</li> </ul>							

Miscellaneous Highway Projects
Invitations to Bid (ITB)
This page contains information concerning miscellaneous highway construction and maintenance projects currently advertised for bidding by the Idaho Transportation Department. Item listings contained herein are from the original project advertisement and do not reflect changes made by addendum. <i>This page will be updated as projects are released for advertising or when the postponements and/or addendums are issued.</i>
ATTENTION
<ul> <li>Invitations to Bid are available for download at the links below. It is the contractor's responsibility to check below for any postponements or addendums. Signed addendums must be included with Bids or they may be deemed irregular.</li> <li>Contractors must submit a paper bid, bids must be received at department headquarters by 2:00pm on the stated bid opening date.</li> <li>To Revise or Withdraw bids, please use the following paper forms: Proposal Revision Request Form &amp; Request to Withdraw Bid Prior to Bid Opening</li> <li>Bids Opening February 19, 2019</li> </ul>
<u>District 3 Roadside Herbicide Spraying</u> <u>District 3 Grandview Culvert Lining</u>
Link to ITB Results

#### "Other Solicitations"

This is another area of opportunity for a miscellany of building construction, maintenance and repair projects, to include:

- Facility and Yard Improvements
- Highway Maintenance and Repair
- Site Clearing and Demolition

Here, too, the project plans can be downloaded for free.

En Harrist					
ion Resources Design Resource	Misc. Hwy Bidding	Other Solicitations	Invovative Contracting	Consultant Agreements	DBE Requirements
rojects advertised for bid by the	ITD Business and Suppo	rt Management, Facilit	y Management Section,	which consists of: building	construction,
mprovements.					c
visit the Miscellaneous Highway	Bidding. tab				
age are bid in accordance with	67-5711 Idaho Code.				
2-1270   Melinda.Doan@itd.idah	o.gov				
ns July 2015					
115					
	rojects advertised for bid by the mprovements. e visit the Miscellaneous Highway mage are bid in accordance with 9 [2-1270   Melinda.Doan@itd.idah ms July 2015	ion Resources Design Resources Misc. Hwy Bidding rojects advertised for bid by the ITD Business and Suppo improvements. e visit the Miscellaneous Highway Bidding, tab age are bid in accordance with 567-5711 Idaho Code. (2-1270   Melinda.Doan@itd.idaho.gov	Ion Resources Design Resources Misc. Hwy Biddle Other Solicitations rojects advertised for bid by the ITD Business and Support Management, Facilit mprovements. e visit the Miscellaneous Highway Bidding. tab mage are bid in accordance with \$67-5711 Idaho Code. '2-1270   Melinda.Doan@itd.idaho.gov ms July 2015	In Resources Design Resources Misc. Hwy Biddling Other Solicitations In ovative Contracting rojects advertised for bid by the ITD Business and Support Management, Facility Management Section, improvements. In visit the Miscellaneous Highway Bidding. tab age are bid in accordance with \$67-5711 Idaho Code. (2-1270   Melinda.Doan@itd.idaho.gov	Ion Resources Design Resources Misc. Hwy Bidding Other Solicitations In rovative Contracting Consultant Agreements rojects advertised for bid by the ITD Business and Support Management, Facility Management Section, which consists of: building improvements. e visit the Miscellaneous Highway Bidding. tab age are bid in accordance with \$67-5711 Idaho Code. '2-1270   Melinda.Doan@itd.idaho.gov

			CURRENT & AWARDED	SOLICITATIONS		
earch:					Show	15 🗸 entr
NUMBER	NAME	STATUS	BIDS CLOSE	PUBLIC BID OPENING	RESOURCES	BID RESULTS
19-104	19-104 Fuel Site Equipment Project	Open Request for Quote	02/21/2019 2:59:59 PM PT	02/21/2019 3:30:00 PM PT	RFQ 19-104	
	For Sale: Yellow Pine Logs	Awarded	12/19/2018 3 :00 PM PT NEW BID CLOSING DATE	12/20/2018 10:30 AM PT NEW BID OPENING DATE	Addendum 1	Record of Public Bid Opening
B000224	D2 Septic Repairs and Abandonment	Awarded	01/07/2019 2:59:59 AM PT	01/08/2019 10:30 AM PT	Addendum 1 Addendum 2 RFQ B000224	Record of Public Bid Opening
19-302-03	Phase 2 - Site Work, Lowman Housing	Awarded	12/21/2018 8:59:59 AM MT	12/21/2018 9:05 AM MT	Addendum 2 Addendum 1	Record of Public Bid Opening
19-302-02	Phase 1 - Foundations, Lowman Housing 19-302-02 Specifications	Awarded	11/16/2018 2:00 PM MT	11/16/2018 2:05 PM MT	Addendum 1 Addendum 2	Record of Public Bid Opening
19-101	Sheep Creek Salt Shed (Containment Slab) RE-BID Sheep Creek Salt Shed (Slab Drawings) RE-BID	Awarded	10/15/2018 3:30 PM MT	10/15/2018 3:35 PM MT	Addendum 1	Record of Public Bid Opening

#### **Researching Historical Bid Amounts**

To get an idea of what the prime contractors have been bidding per line item, there are two places to look on ITD's "Contractor Bidding" Tab.

One is "Bid Opening Results and Bid Abstracts" at <u>https://apps.itd.idaho.gov/Apps/contractors/br.htm</u>. By opening each bid opening day,

you can see the bid results for every project bid on that day. Most of these will also include the bid abstracts.

Bid Opening Results and Bid Abstracts	
The Idaho Transportation Department conducts weekly public bid openings for highway construction and maintenance proj packages are received at the Department's Headquarters office at 3311 West State Street in Boise until 2:00 PM Mountain are opened at 2:00 PM Mountain Time and are normally scheduled on Tuesday of each week.	
Bid results are normally posted to this web page by 5:00 PM Mountain time the day of the bid opening. <u>Please o</u> <u>Contracting Services for bid results.</u>	do not call
Bid abstracts will normally be posted to this web page when letters of Intent and contracts have been mailed o print best in landscape format. Bid abstracts not listed below are available from Contracting Services.	out. Bid abstracts
The information on the following pages includes the project number and description, a list of contractors that submitted bids total amount bid by each contractor and a link to the bid abstract when it becomes available. The Idaho Transportation Boa their regularly scheduled monthly meetings and may accept or reject any and all bids. <b>The bid results shown on this page</b> . <b>Bid results for bids opened on:</b>	rd reviews the bids at
No Bids open October 9, 2018	
• <u>October 2, 2018</u>	
<ul> <li>September 25, 2018</li> <li>No Bids open September 18, 2018</li> </ul>	
• September 11, 2018	
No Bids open September 4, 2018	
• August 28, 2018	
<ul> <li><u>August 21, 2018</u></li> <li>August 14, 2018</li> </ul>	
<ul> <li><u>August 14, 2010</u></li> <li>No Bids open August 7, 2018</li> </ul>	
• July 31, 2018	
• July 24, 2018	
• <u>July 17, 2018</u>	
• <u>July 10, 2018</u>	
<ul> <li>No Bids open July 3, 2018</li> <li>June 26, 2018</li> </ul>	
<ul> <li>No Bids open June 19, 2018</li> </ul>	

		Idaho Transportation Department Bid Results for September 25, 2018								
Project No.	A020(064)	4020(064)								
Location	I-15, Wye C	I-15, Wye O'Pass to Fort Hall Boundary								
District No.	5	County	y Bannock							
Key No.	20064		-							
	Bia	der		City	State	Bid Amount				
Western Construct	tion Inc.			Boise	ID	\$6,884,000.00				
Staker & Parson C Construction	Companies DBA	A Idaho Materials		Pocatello	ID	7,078,590.90				
Knife River Corpo	oration – Moun	tain West		Boise	ID	7,909,357.00				
						<b>A</b>				
						Bid Abstract				

daho Tra	nsportation De	epartment				AAS	HTOWare Project	v3.01.164.01
			Та	bulation of Bi	ds			Page 1 of 9
Pro	posal ID: 200	64180330		Counties:	Bannock			
Lett	ing Date: Sep	tember 25, 2018		District(s):	D5 Engineering B			
C	all Order: 1			Project(s):	A020(064)			
Contra	act Time: 60 V	VORKING DAYS						
Contr	act Description	n: I-15, Wye O'Pass to	Fort Hall Bounda	ry, Bannock C	ounty			
	/ Item ID scription			(1) WESTERN CONSTRUCTION, INC. (2) STAKER & PARSON COMPANIES DBA IDAHO MATERIALS AND CONSTRUCTION		BA IDAHO S AND	(3) KNIFE F CORPORATION - WEST	MOUNTAIN
Alt Set	Alt Member	Quantity and Units	Unit Price	Ext Amount	Unit Price	Ext Amount	Unit Price Ex	t Amount
ECTION:	0001	Work By Contract A020(064)	) Cat Alt	Set:	Cat Alt Member:	1	LCC:	
0005	203-080A	10,928.000	2.10000	22,948.80	2.50000	27,320.00	2.00000	21,856.0
REM OF O	GUARDRAIL/BAF	RIER FT						
0010	205-005A	32,553.000	5.00000	162,765.00	5.00000	162,765.00	6.00000	195,318.00
EXCAVAT	ION	CY						
0015	205-045A	3,200.000	12.50000	40,000.00	11.45000	36,640.00	10.00000	32,000.00
GRANULA	AR BORROW	TON						
0020	303-022A	6,322.000	17.60000	111,267.20	14.50000	91,669.00	14.50000	91,669.0
3/4" Aggi	R TY B FOR BAS	E TON						
0005	308-005A	134,023.000	1.30000	174,229.90	1.25000	167,528.75	1.30000	174,229.9
0025		,						

The bids for each line item, from each prime contractor bidding, will be shown.

There's also "Average Unit Price Price Reports" on the "Contractor Bidding" Tab.

Business							
Contractor Bidding	Construction Resources	Design Resources	Misc. Hwy Bidding	Other Solicitations	Innovative Contracting	Consultant Agreements	DBE Requirements
Click the topic boxe	s below to reveal more inj	formation for each to	opic. Click the tabs a	bove for different cat	egories of information.		
<ul> <li>Notice to Cor</li> </ul>	ntractors						
• Bid Results &	Abstracts						
Annound a real and the	ects & View Planholders						
	Wage Decisions - US Dept.	of Labor					
<ul> <li>Drive Idaho F</li> </ul>	odcast						
Contractor L	icensing						
Bid & Contra	ct Information						
90-Day Biddi	ng Forecast						
Average Unit	Price Reports						
-	nit Price Report - 2013 to 2		· · · ·				
Item Avera	ge Price Report Spreadshe	et - Instructions - PE	DF				

If you're experienced with spreadsheeets, these can be downloaded, sorted and filtered to show prices for the work items you're interested in for different parts of the year, different parts of the state, or however you'd like to arrange the data.

#### **Project Forecasts**

#### ITD publishes a 90-Day Bidding Forecast at

<u>https://apps.itd.idaho.gov/apps/contractors/Bidding-Forecast.pdf</u>. This will give you a very general idea of the construction projects coming up in the next three months. This is only for general planning purposes. Actual advertisement dates may vary from those shown on the webpage and are subject to change without notice.

For really long-range planning, see ITD's **Idaho Transportation Investment Program** (ITIP), a 6-year Master Plan of transportation projects at <a href="http://itd.idaho.gov/funding/?target=itip">http://itd.idaho.gov/funding/?target=itip</a>.

#### Consultants

Consultants chosen by ITD through qualifications rather than price. There are three ways of working for ITD as a consultant:

- Minor Agreements
- Term Agreements
- Requests for Proposal

Agreements are administered by ITD's **Consultant Administration Unit (CAU).** Once, again, visit ITD's main procurement page at: <u>http://itd.idaho.gov/business.</u>

usiness	AND THE REAL .				_	· Branner	
Contractor Bidding	Construction Resources	Design Resources	Misc. Hwy Bidding	Other Solicitations	Innovative Contracting	Consultant Agreements	D3E Requirement
**NEW INFORM	ATION**						
	opportunity for our par	tners April 9-10 in Po	ocatello, Idaho				
Average Unit	Price Reports (Updated	2019)					
Calendar Yea	r 2018 RFP Forecast (Up	dated 10/31/2018)					
Calendar Yea	ar 2019 RFP Forecast (Up	dated 01/07/2019)					
Consultant Sei	rvices						
The Idaho Transport	ation Department (ITD) us	es consultant engine	ering services as an i	ntegral part in accom	plishing the department's	s goals to provide a safe a	and efficient
transportation syste	m in Idaho. The consultan	t work force is consid	dered an extension o	f th <mark>e Hig</mark> hway Division	performing the same tas	ks and procedures as ITD	personnel.
It is the responsibilit	y of the Consultant Servic	es Section to provid	e assurance of compl	iance by monitoring tr	ansactions and procedure	es relating to consultants	performing professi
and the second se	. All professional services	and a second second second	and the second se		and the second second second second second		
Consultant Services				• • •	•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Consultants are utili	zed by selection from the	pre-approved list o	f consultants (See "T	erm Agreement Quali	fications & Information" I	below) or through indivi	dual project solicita
	Solications" below).	pre approved lise o	constituints (see	ern Agreethene Quan		second, or anough marrie	addit project solicita
All currently schedu	led highway projects are l	isted on the Idaho Tr	ansportation Investm	nent Program (ITIP).			

On this main page, you will find links to important consultant agreement policies and specifications, policies, overhead rates, and current Requests for Proposal (RFPs).

Open Project Solicitations
184, CLOVERDALE OVERPASS, Key No. 20842 Construction Engineering, Inspection, Materials Testing & Project Close-out Services District Three Posted Date: October 4, 2018 Due Date: October 25, 2018
Closed Solicitations
General Information
ACEC - ITD Liaison Meeting
Term Agreement Qualifications & Consultant List
Consultant Services Policies
Consultant Services Forms and Documents
FAQs and Related Links
Contact

#### **Minor Agreements**

"Minor" in this context means no more than \$50,000. These agreements are used for non-routine agreements for services in area of expertise where no Term Agreement exists. However, firms can (and are likely to be) chosen off the Term Agreement without further competition, particularly if the area of expertise needed for the agreement is covered on the Term Agreement List. But firms can be chosen informally from other sources, with reviews of qualifications.

After consultant selection, the agreement is negotiated.

#### **Term Agreements**

The Term Agreement List functions as a roster of consultants pre-qualified to provide professional services in specific service categories on an on-call basis. Consultants submit a Term Agreement application (rather like an open Request for Proposal); if accepted for the requested categories, the term lasts for two years, during which a consultant can perform individual task orders up to \$500,000, or up to \$1.5 million cumulatively.

For task orders less than \$150,000, ITD and the other local highway agencies can choose consultants right off the Term Agreement List without further competition, as long as the consultant is approved for the correct service categories.

For task orders between \$150,000 and \$500,000, consultants pre-qualified for specific services are "short-listed" to receive a Request For Information (RFI).

Selection criteria include:

- Quality Control
- Personnel
- Resources
- Understanding of Category Requirements

ITD and the successful proposer then negotiate:

- Scope of work
- Man-Day estimates
- Fixed Fees
- Total budget

Work is not guaranteed; as with everything else, marketing efforts to agreement administrators and consistent quality pay off.

#### Request for Proposal (RFP)

RFPs are used for large, complex, long-duration highway projects that are too large for the Term Agreement List. They're advertised on the "Open Project Solicitations" on the "Consultant Agreements" tab at <u>https://itd.idaho.gov/business/</u>.

The selection is qualification-based: a selection team evaluates and scores proposals. Finally, an agreement is negotiated with the highest ranking firm.

RFPs are the only type of consulting opportunities on which we set DBE project goals, based on work scope percentages.

#### **Subconsulting**

DBEs can obtain a subconsulting agreement by being part of a winning RFP team; or by being used as a subconsultant by a firm that has received a Term Agreement task order (all subconsultants must be on Term Agreement list as well as prime consultants on Term Agreement task orders).

#### **DBE Goals on Consultant Agreements**

RFPs are the only category of professional agreements in which ITD sets DBE goals. The DBE goal, if any, will be listed in the "DBE Participation" section of the RFP.

## State Division of Purchasing

Many other non-highway ITD procurement opportunities can be found posted by the Idaho State Division of Purchasing (IDOP). These include supplies, equipment and professional services. (As these solicitations are state-funded, they won't have DBE goals assigned to them.)

Go to IDOP's homepage at <u>https://purchasing.idaho.gov</u> and read the instructions for registering on their on-line purchasing system, which is called "IPRO". Vendor registration is free; for awardees, fees are only charges on blanket purchase orders.

## Statements of Confirmation



When prime contractors use your quote when bidding on a job, they are required to list you on a DBE Commitment Form, either for a construction project or for a professional agreement. For the DBE Commitment Form to be valid, it must include a statement of confirmation from you. This is pretty simple: it's an acknowledgement from you that you understand that you are being committed on X project, performing Y work items for Z dollar amounts (or, if you're a consultant, performing Y parts of the work scope). This confirmation can be on your letterhead, or even on an email (as long as it has a clear signature block clearly identifying you).

You are responsible for providing the DBE Statement of Confirmation to the prime just as soon as the prime informs you that your sub-quote will be used. The faster the turnaround on your part, the better, since the prime is on a tight deadline to submit this paperwork to ITD's Office of Civil Rights. Don't be the DBE that causes a prime to miss the submittal deadline!

## "Counting" DBE Credit

Primes can only be credited for using DBEs in the areas in which DBEs are certified and licensed. For instance, if you are a certified DBE, but are certified for performing public involvement work, a prime cannot receive credit towards a project goal for using you for installing guardrail.

You also must be DBE-certified in the state in which the project is taking place for the prime to get credit towards the goal. For instance, if you're solicited for quote on a Washington DOT project, the prime cannot receive credit for you unless you're certified in Washington, too. (See Interstate Certification for getting certified other states.)

## Joint Ventures

Sometimes a contracting opportunity comes along that just too good to pass up. However, what if a DBE doesn't have the license or capacity to complete it alone, even with subcontractors? In situations like these, the DBE Program offers "joint ventures" as a solution. This is when a DBE partners with another firm, with each firm performing a distinct, clearly defined portion of the work with its own forces and equipment. A special agreement is set up between the firms and approved by ITD. Only the work performed by a DBE can count towards DBE credit; if both firms are DBE-certified, both count towards DBE credit.

#### **Contractors and Consultants**

A DBE construction contractor receives 100% credit for construction work or services performed by its own work forces. A DBE consultant receives 100% of the fees and commissions charged for providing bona fide services.

However, if a DBE lower-tier subcontracts (or subconsults) any work to a non-DBE, then the value of the lower-tier subcontract will be deducted from the DBE's credit.

For example: a DBE is selected as a prime contractor or prime consultant. If the DBE self-performs all the work with the DBE's own workforces and equipment, then 100% of the dollar value of the work can be counted for DBE credit on that project. However, if the DBE uses any *non*-DBE subcontractors or subconsultants, the dollar amount of the subs' work will not count towards the goal. (Of course, work performed by any DBE subcontractors or subconsultants can be counted towards the goal.)

Therefore, if a DBE gets a \$500,000 contract, but spends \$100,000 on non-DBE subcontractors, only \$400,000 will count as DBE credit.

This also applies for lower-tier subcontracting. For example: a DBE is subcontracted for \$100,000 for earthwork, and performs all of it independently. The prime gets \$100,000 credit towards the project goal. However, if the DBE sub-subcontracts a *non*-DBE erosion control firm for \$10,000, then the prime will only receive \$90,000 towards the project goal.

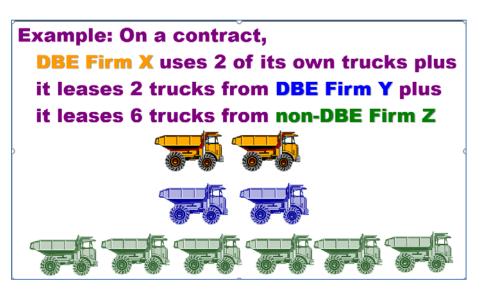
#### **Truckers**

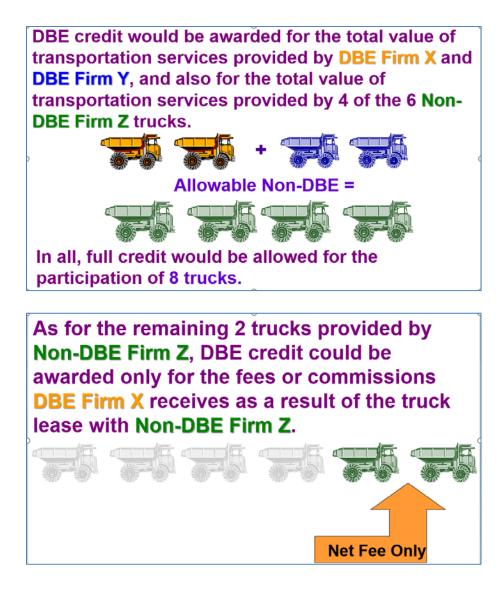
Counting DBE Trucking participation can get a little trickier. ITD has chosen to credit DBE truckers in the following way:

- 1. The DBE must be responsible for the management and supervision of the *entire* trucking operation for which it is responsible on a particular contract;
- 2. The DBE must itself own and operate at least one fully licensed, insured, and operational truck used on the contract;

- 3. The DBE receives credit for the total value of the transportation services it provides on the contract using trucks it owns, insures, and operates using drivers it employs;
- 4. The DBE may lease trucks from another DBE firm, including an owner-operator who is certified as a DBE. The DBE who leases trucks from another DBE receives credit for the total value of the transportation services the lessee DBE provides on the contract;
- 5. The DBE may also lease trucks from a non-DBE firm, including from an owneroperator. The DBE that leases trucks equipped with drivers from a non-DBE is entitled to credit for the total value of transportation services provided by non-DBE leased trucks equipped with drivers not to exceed the value of transportation services on the contract provided by DBE-owned trucks or leased trucks with DBE employee drivers.
- 6. The DBE may lease trucks without drivers from a non-DBE truck leasing company. If the DBE leases trucks from a non-DBE truck leasing company and uses its own employees as drivers, it is entitled to credit for the total value of these hauling services.
- 7. The lease must indicate that the DBE has exclusive use of and control over the truck. This does not preclude the leased truck from working for others during the term of the lease with the consent of the DBE, so long as the lease gives the DBE absolute priority for use of the leased truck. Leased trucks must display the name and identification number of the DBE.

Let's (literally) illustrate this:





#### **DBE Suppliers**

DBE "regular dealers" who actually operate or maintain a store or warehouse where supplies and materials are bought, kept in stock and sold to the general public on a regular basis -- get credit for 60% of the purchase price.

If a DBE "supplier" is actually doing nothing more than arranging a drop shipment from a wholesaler or manufacturer without actually taking physical possession of the items or transporting them, then this firm is a broker. In this case, only the fees or commission charges the prime pays to this broker can be counted towards the DBE goal.

ITD determines whether a DBE supplier is acting as a regular dealer or a broker during the review of the prime contractor's DBE Commitment Form. ITD will send the DBE supplier claiming Regular Dealer status a Regular Dealer Verification Form for

completion. The DBE will complete and sign the form, obtain the prime's signature on it, and return the form to the ITD. After approving the commitment form, ITD proceeds with the contract award process.

Situations where the DBE supplier is determined by ITD to be a broker rather than a regular dealer, impacting the prime contractor's ability to meet the project goal, will be resolved on a case-by-case basis

#### Manufacturers

100% of the cost of materials or supplies obtained from a DBE manufacturer counts towards DBE goals. Examples of this include companies that actually fabricate and deliver bridge railing, or companies that actually manufacture and deliver concrete barrier.

## Performing a Commercially Useful Function

ITD requires that a Commercially Useful Function (CUF) Review be performed on every DBE on federally-funded projects.

If you're a construction contractor DBE, expect your project supervisor to be approached by ITD personnel on the job site to answer questions about your workforce, payroll, equipment, and work items.

This helps ITD confirm that you, as a DBE, are independently performing the work for which you've been contracted.

Here are some of the things our project inspectors will be looking for when determining a CUF:

- The work the DBE is subcontracted to perform might reasonably be subcontracted to any firm;
- The DBE is not an inactive "pass-through";
- The DBE must order and pay for own materials/supplies;
- The DBE must employ its own separate work force;
- The DBE must control and supervise its work with its own workforce;
- The DBE may lower-tier subcontract out some of their own work, but *never* back to prime! The DBE must self-perform at least 30% of the work.
- The DBE may lease or rent equipment, but again, never from the prime.

If the ITD project inspector determines that a DBE firm is not performing a CUF, the project's resident engineer (RE) will notify the prime in writing, specifying those actions which violate the terms of the contract. The RE will give the prime five calendar days to correct the violation.

If the prime fails to remedy the violation, RE shall impose one or more sanctions such as withholding payments and other actions allowable for material breach of contract, and the payments made to that DBE will not be credited toward the contract goal. Depending on the time left in the contract, the RE may require the prime to make up any shortfall towards the DBE goal by subbing out another portion of work to a DBE.

At the request of the RE, the DBE Program Coordinator will investigate the nonperforming DBE to determine if its job performance contains a pattern of relationships with non-minority businesses that brings the DBE's independence and control, and therefore its eligibility to participate, into question.

## Substitution/Termination

A DBE Commitment on a federal-aid project is exactly that – a commitment from the prime to ITD that the prime will use a DBE for specific work items in order to meet a project goal. The prime contractor is required to use DBEs for the work items, quantities and dollar amounts for which they are committed (unless, of course, work is eliminated or there is a change in scope or quantities).

A prime *cannot* terminate a committed DBE just for its own convenience – for instance, deciding to do the work itself. However, there are circumstances in which a prime can terminate a committed DBE. A DBE unexpectedly might be tied up on another job because of scheduling conflicts. Or (and we really hate to see this happen), a DBE continues to perform sub-standard work despite several warnings.

In these cases, the prime can request to terminate the DBE from the project's ITD resident engineer (RE). Here are the steps involved:

- 1. The prime must notify the DBE, in writing, of the intent to terminate allowing for five calendar days of response time to dispute the termination.
- 2. After the five days have elapsed, the prime then notifies the RE of their intent to terminate the DBE, giving a justification for the action.
- 3. The RE forwards the request to Office of Civil Rights (OCR) with a recommendation for approval or denial.
- 4. OCR confers with the DBE, obtains from DBE a written acknowledgement if

possible that they agree with the termination, and then will notify the RE on whether the commitment is or is not terminated for good cause.

- 5. If the termination is approved, the prime must replace the terminated DBE with another DBE to the extent needed to meet the contract goal, or make and document Good Faith Efforts (GFEs) to do so.
- 6. The prime must obtain the written approval of substitute DBE(s) from the RE and OCR.
- 7. If the termination is not approved, the prime must continue with the DBE sub as previously committed.
- 8. A prime's inability to find a replacement DBE *at the original price* is insufficient to support a finding that GFEs have been made to replace the original DBE. The fact that the prime has the ability and/or desire to perform the contract work with its own forces does not relieve the contractor of the obligation to make GFEs to find a replacement DBE, and it is not a sound basis for rejecting a prospective replacement DBE's reasonable quote.

Note: The prime is ultimately responsible for following these same steps in obtaining written approval from ITD OCR for the termination/replacement of lower-tier DBE subs, too.

9. If the prime makes a termination/substitution of a DBE without following the steps listed above, the contractor will not be entitled to any payment for those contract work items or materials, nor will the RE approve those pay estimates until the correct procedures are followed and ITD approves the termination.

Please remember that while we always will enforce commitments to DBEs who are performing acceptable work on schedule, a DBE commitment *does* not mean that a prime contractor must be held hostage to a DBE whose work is unacceptable.

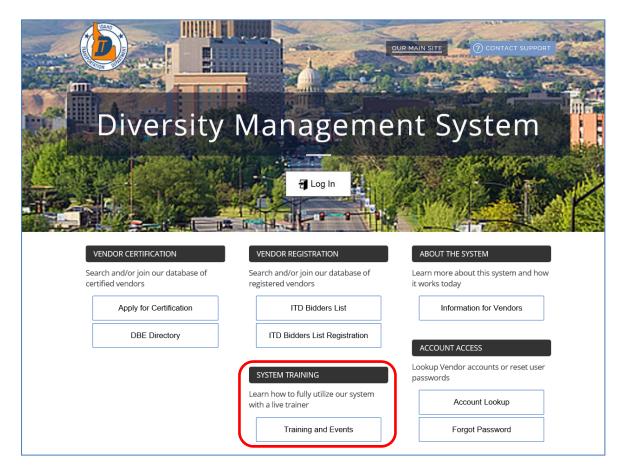
## Responding to Diversity Tracking System Audits

Every two weeks, ITD will upload payments made to prime contracts and consultants during the previous audit period. Primes will be prompted by the system to submit information on all payments made to their subs and suppliers during that period. Subs and suppliers, in turn, are prompted to either verify these payments, or enter information prompting the prime to respond. If necessary, ITD will investigate/resolve payment discrepancies.

It will be the responsibility of the primes to ensure that all their subs and suppliers are entered as subcontractors for each contract they hold with ITD. This is a contractual responsibility for both primes and subs, and it helps ITD do at least two things: accurately count the money actually being paid to DBEs, and ensuring that primes are abiding by the prompt payment provisions in our contracts.

#### For a quick overview on the audit process, visit

<u>https://apps.itd.idaho.gov/apps/ocr/documents/B2GNowVendorTrg.wmv</u> (keep in mind that we've gone from monthly to bi-weekly audits). There are also free on-line training classes for vendors listed on an ongoing basis on the homepage at: <u>https://itd.dbesystem.com</u>.



There is also a Vendor Training Manual at:

https://itd.dbesystem.com/upload/help/B2GnowVendorTrainingManual.pdf?&PID=498& Type=M&Description=Diversity\_Help\_Vendor\_Training\_Manual&ID=30000334&Parame ter=&DiversityID=30000334

Whoever you designate within your business to complete these audits, make sure they get training!

TIP: It's a good idea to use a consistent designated email address for your Diversity Tracking System vendor account. This ensures that you always receive emails regarding certification, contract audits and other important issues despite staffing changes.

## **Contract Sanctions**

In case you're wondering if a prime contractor or consultant fails to comply with DBE Program requirements, the answer is written into the contract specifications. It's considered a material breach of contract, and can lead to (if uncorrected):

- Withholding monthly progress payments;
- Assessing sanctions;
- Liquidated damages; and/or
- Disqualifying the contractor from future bidding

Please let us know immediately if a prime contractor or consultant is not abiding by its DBE commitment or other DBE Program requirements, and we'll get it straightened out!

## Fraud

In case you are ever tempted to perhaps misrepresent the current state of your personal net worth, ownership of your business, or other factors directly affecting your certification ... DON'T. This is a federal program which comes with all the penalties you'd expect, including decertification, debarment, and even federal prosecution. You can find cases in every state (including Idaho) of DBEs and non-DBEs ending up being fined and imprisoned for cases of fraud.

The same pitfalls await any DBEs persuaded to act as a "pass-through" or "front" by prime contractors who hope to secure federal transportation projects with DBE goals without actually utilizing DBEs.

Check out the U.S. Department of Transportation (USDOT)'s Office of Inspector General webpage at <u>www.oig.dot.gov/investigations</u> for tales of outrageous behavior, hubris and just plain crookedness by all kinds of people involved with USDOT programs. Investigation and prosecution just doesn't end with the USDOT: often, the FBI and the IRS get involved in the investigation, too. It all ends badly.

# **DBE Supportive Services**

ITD receives an annual grant from the Federal Highway Administration (FHWA) to offer a **Business Development Program (BDP)** to DBEs. Currently, ITD subcontracts this grant to Boise State University's Small Business Development Center (SBDC). The purpose of the BDP is to provide firm-specific training and counseling in business management.

ITD's BDP has two components:

- I. Goal One is to provide assistance for DBEs in the **Developmental Stage**.
- II. Goal Two is to provide assistance for DBEs in the **Transitional Stage**.

To participate, DBEs must be:

- 1) Currently certified in the State of Idaho;
- 2) Primarily based in Idaho;
- 3) "Ready, willing and able", and primarily engaged in highway design/construction activities;
- 4) A Small Emerging Business;
  - a) Federal definition: any small business concern whose size is no greater than 50% of the numerical size standard applicable; and
  - b) In business for less than 10 years;
- 5) Able to provide services in an underutilized area, or have a history of submitting quotes on federal-aid projects, but not being awarded contracts; and
- 6) (For Goal Two) Determined to become prime contractor or expand into new areas of expertise.

The SBDC helps DBEs who wish to take advantage of this program by helping the DBEs creating a formal Business Self-Assessment (BS), and using it to create a business development plan. Money is available for reimbursing specific goals in the business development plan, such as training, professional memberships, software, employee uniforms, etc.

There are SBDC offices located throughout Idaho in six locations. In addition to providing DBE Supportive Services, they also offer many other resources, including low-cost workshops. To find out more, visit <u>https://idahosbdc.org</u>.



## Doing Business with the Government Workshops

ITD partners with the U.S. Small Business Administration (SBA), the Procurement Technical Assistance Center (PTAC), the Idaho SBDC and other agencies in order to present "Doing Business with the Government" workshops throughout the state. These are generally scheduled for the winter to take advantage of the construction shutdown, since we know how busy contractors get once the weather warms up.

We cover DBE certification and ITD procurement opportunities, of course, and the other agencies will give presentations on their programs, certifications and services. Each workshop also features a contracting officer (aka "Federal Mystery Guest") from a federal agency to discuss their specific procurement opportunities and practices.



This workshop not only provides you with valuable information (some people come every year to keep up-to-date to the latest program changes): it also gives you the opportunity to meet us in person and ask any questions you have about your certification or the DBE Program. It's also an excellent way to find out about other federal certifications such as HUBZone and 8(a), and weigh their pros and cons.

Watch your emails for workshop notifications! We also post other training opportunities on Davis-Bacon Prevailing Wages and other topics at: <u>https://apps.itd.idaho.gov/Apps/ocr/training.aspx</u>.

## Taking Advantage of your Local PTAC

Speaking of the PTAC, they provide great services including bid-matching and help with federal procurement. Membership is free (they're funded by the federal Defense Logistics Agency). To find out the PTAC for your area, visit <u>http://www.aptac-us.org/</u>. PTAC counselors can help you with acquiring a DUNS number, signing up for the federal (System for Award Management) SAM system, putting together capability statements, deciphering FAR regulations, and more.

The Idaho PTAC hosts an annual **"Business Opportunity Conference"** in various locations on a rotating basis. These serve as a reverse trade show where business owners can come in and market themselves to contracting officers from many federal, state and local agencies. In additional, the conferences feature many break-out sessions on important procurement topics. It goes without saying that you can find ITD among the agencies there.

TIP: There are also regional PTACs specifically dedicated to assisting American Indian businesses. These are listed at the website shown above.

## Other Business Support Services

## USDOT Small Business Training Resource Center (SBTRC)

Throughout the U.S. you will find SBTRCs providing technical assistance to DBEs in building their capacity. Services include:

- Business Analyses
- Market Research and Procurement Assistance
- General Management & Technical Assistance

- Business Counseling & Coaching
- Regional Planning Committees
- Liaison between Prime Contractors and Sub-Contractors
- Outreach/Conference Participation
- Capital Access and Surety Bond Assistance
- Women & Girls In Transportation Initiative (WITI)

To locate your nearest SBTRC, visit <u>www.transportation.gov/osdbu/SBTRCs</u>. Idaho SBTRC is located in Washington State.

#### Zions Bank Business Resource Center

Zion has a Business Resource Center located in Boise which offers one-on-one counseling on topics like financial projection, cash flow and profit explanation, free workshops and other services to all, regardless of where you bank. To learn more, visit <u>https://brc.zionsbank.com/</u>.

# **ITD Office of Civil Rights**



The main ITD Office of Civil Rights webpage: https://apps.itd.idaho.gov/Apps/ocr/index.aspx ITD's Office of Civil Rights consists of three staff members: **Russ Rivera**, the **Civil Rights Manage**r; the Contract Compliance Officer; and (most importantly, from your standpoint), **Ester Ceja**, the **DBE Program Coordinator**.

The DBE Program Coordinator processes all certification actions, sets annual DBE goals, sets goals on construction projects and consultant agreements, approves and tracks DBE contract and agreement commitments, oversees the Diversity Tracking System, updates the DBE Program and DBE Standard Operating Procedures as needed, oversees the DBE Supportive Services Program, and of course all other things DBE-related.



The ITD DBE Program webpage: <u>https://apps.itd.idaho.gov/Apps/ocr/ocrDBEPROGRAM.aspx</u>

Here you can find out DBE Program Plan, current DBE participation statistics, our most recently completed Disparity Study, and more.

# **Other Important ITD Contact Information**

## ITD Headquarters

3311 W. State Street, Boise, ID 83703 (208) 334-8000

## **District Offices**



**ITD District One** 

600 West Prairie Avenue, Coeur d'Alene, ID 83815-8764 (208) 772-1200 https://itd.idaho.gov/d1/

#### **ITD District Two**

2600 Frontage Rd, Lewiston, ID 83501 (208) 799-5090 <u>https://itd.idaho.gov/d2/</u>

#### **ITD District Three**

8150 Chinden Boulevard, Boise, ID 83714-1367 (208) 334-8300 <u>https://itd.idaho.gov/d3/</u>

#### **ITD District Four**

216 South Date Street, Shoshone, ID 83352 (208) 886-7800 https://itd.idaho.gov/d4/

#### **ITD District Five**

5151 S. 5th Ave., Pocatello, ID 83204-2202 (208) 239-3300 <u>https://itd.idaho.gov/d5/</u>

**ITD District Six** 

206 North Yellowstone, Rigby, ID 83442 (208) 745-7781 <u>https://itd.idaho.gov/d6/</u>

Local Highway Technical Assistance Council (LHTAC)

Although LHTAC is not a part of ITD, it works with local highway districts and is often considered ITD's unofficial 7<sup>th</sup> District.

3330 W. Grace Street, Boise, ID 83703 (208) 344-0565 <u>https://lhtac.org</u>