

LEONARD A. CROSBY III
1209 RIVERSIDE HARBOR DRIVE
POST FALLS, IDAHO 83854
(208) 651-0697
crosbylenmary@frontier.com

November 27, 2018

Idaho Transportation Department
Attn: Ms. Rachel Pallister
P.O. 7129
Boise, ID 83707

Dear Ms. Pallister:

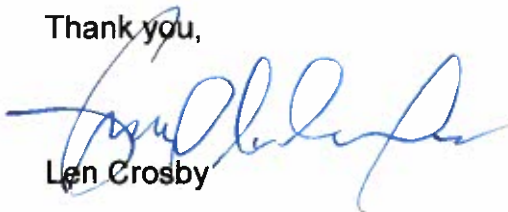
Enclosed is completed application for the North Idaho (District 1) position on the Public Transportation Advisory Committee (PTAC).

I am applying at the suggestion of former Senator Marv Hagedorn, now Chief Administrator of the Idaho Division of Veteran Services. Sen. Hagedorn and I have worked closely together on Idaho's application to the Veterans Administration for a fourth Veterans Home in Northern Idaho. I would ask that Sen. Hagedorn and Treasurer Ron Crane, with whom I have worked for several years as a member of the Idaho Bond Bank Authority and the State's Credit Rating Enhancement Committee, be considered as my references for your consideration.

Enclosed is the completed Application form, the signed Conflict of Interest statement, and my resume.

Please feel free to contact me if you or the members of the Committee have any questions.

Thank you,



Len Crosby



Public Transportation Advisory Committee (PTAC) Application Form

Required for Submission

Please include the following information:

- Letters of recommendation and/or references
- Conflict of Interest Statement (attached)
- Current resume, including your work experience, educational background and any other relevant experience.

Contact Information

Full Name: LEONARD ANDREW CROSBY III
Street Address: 1209 S. RIVERSIDE City/State/Zip: POST FALLS, IDAHO
HARBOR DRIVE 85854
Phone: 208-651-0697 Email: CROSBY LENMARY@FRONTIER.COM

Organization Affiliation (if any):

Name: AMERICAN LEGION, DISABLED VETERANS OF AMERICA
Street Address: RATH DRUM, ID City/State/Zip: COEUR D'ALENE, IDAHO

District you are applying for:

District 1 District 2 District 3 District 4 District 5 District 6

Funding Review Functions

As a member of the Public Transportation Advisory Council (PTAC), you will be leading and participating in meetings and processes related to public transportation.

This PTAC function requires that you fully disclose any real or potential conflict of interest that may influence or appear to influence your objectivity, judgment, or decisions. Based on the specific detail of any possible conflict of interest, you may be asked to recuse yourself from elements of the evaluation and recommendation process. If at any point you determine that a conflict of interest may exist, it is your responsibility to notify the presiding PTAC chair to determine the most appropriate action.

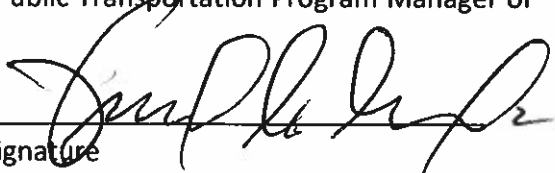
Examples of a conflict of interest, or the appearance of a conflict of interest, exist when a council member:

- Is directly or indirectly associated with the project applicant.
- Is employed, working as an intern, or considered for employment by the project applicant.
- Is a student or volunteer with the project applicant?
- Is providing, or intends to provide, direct or in-kind financial assistance related to the applicant or project application.
- Is elected to, appointed to, or employed by an organization that is providing, or intends to provide, direct or in-kind financial assistance to an applicant or the project application.
- Is a member of a committee or board, voting or otherwise, of the project applicant?
- Participated in the preparation of a submitted project application.
- Maintains an ownership position of any type, including securities or other evidences of debt, with the project applicant.
- Has a personal relationship with someone who has an interest in the project application.

The above examples and are not intended as a complete list. If you have any questions concerning possible conflicts of interest, contact Public Transportation Program Manager prior to signing this form.

I have read and fully understand this *Conflict of Interest Statement (Attachment A)* and will immediately advise the presiding PTAC Chair or the Public Transportation Program Manager of any potential conflict during my term on the PTAC.

LEONARDO A. CROSBY III
Print Name


Signature

11/26/2018
Date

LEONARD A. CROSBY
1209 Riverside Harbor Drive
Post Falls, Idaho 83854
(208) 457-8155 or (208) 651-0697
E-mail: crosbylenmary@frontier.net

Community Involvement:

- Member, Board of Directors, Idaho Bond Bank Authority, State of Idaho
- Member, Idaho Credit Rating Enhancement Committee, State of Idaho
- Chairman, Public Policy Committee, Post Falls Chamber of Commerce
- Member, Legislative Affairs Committee, Idaho Association of Commerce & Industry
- Treasurer and Commissioner, Post Falls Urban Renewal Agency
- Member, Finance Committee and Board of Directors, Boys and Girls Club of Kootenai County
- Former Chairman, Board of Directors, Kootenai Electric Trust
- Treasurer, Trustee, Kootenai Bridge Academy Charter School
- Finance Officer, American Legion Post 154, Post Falls, ID
- Life Member, Disabled American Veterans, Chapter 9
- Post Falls Citizen of the Year -2011

Career Highlights:

VICE PRESIDENT – Commercial Real Estate Community 1 st Bank, Post Falls, ID	Current
MANAGING MEMBER Financial & Real Estate Consulting, L.L.C.	Current
VICE PRESIDENT INTERVEST Mortgage Investment Co. (<i>Income Property Division of Sterling Bank</i>) Spokane, WA	2000-2007
DIVISION MANAGER (Western United States and Asia) AMRESKO Management, Inc., Irvine, CA (<i>Now a division of Lend / Lease Corporation</i>) Irvine, CA	1994-2000
REGIONAL VICE PRESIDENT, Western United States Continental Bank, N.A., Chicago, IL (<i>Now a regional division of Bank of America</i>) Irvine, CA	1992-1994
REGIONAL VICE-PRESIDENT, Western United States Westinghouse Credit Corporation, Pittsburgh, PA and Irvine, CA	1988-1992
SENIOR VICE-PRESIDENT – REAL ESTATE MARKETING 1st Nationwide Bank, San Francisco, CA	1986-1988
SENIOR VICE-PRESIDENT – REAL ESTATE ACQUISITIONS National Partnership Investments Corp., (<i>Now Apartment Investment & Management Co.</i>) Beverly Hills, CA	1978-1986
EXECUTIVE DIRECTOR & Governor’s Advisor on Housing & Community Dvp. West Virginia Housing Development Fund, Charleston, WV	1972-1978
SPECIAL PROJECTS CONSULTANT	Various

Contracts covering asset acquisition, asset recovery, asset foreclosure and disposition, asset management, land use, bond financing, debt recovery, debt renegotiation, debt reduction and renegotiation with financial institutions.

Clients include: Huntwood Industries, Spokane, WA., The Spokane Club, Spokane, WA.
Hunt Family Partnership, Spokane, WA. Physzique LLC, Coeur d’Alene, ID and Spokane, WA
T.R.A. Industries, Inc. (Liberty Lake, WA), BH Properties, LLC (Los Angeles), Tomlinson-Black Management Co. (Spokane, WA), Tremont Corporation (Los Angeles), Westbrook Partners (Dallas), Sterling Financial Corp. (New

York), Coldwell Banker Corp. (Los Angeles), Leisure Technology Corp (Los Angeles). and the Huntington Group (Los Angeles).

CAPTAIN, U.S. ARMY (4th Infantry Division, 101st Airborne)

1966-1970

Decorations include Silver Star, Soldier's Medal, Bronze Star (Valor), CIB, CMB, Air Medal and two Purple Hearts.

Personal: _____

- Post-Graduate courses in Real Estate Finance at the Wharton School, University of Pennsylvania
- MBA - Finance, College of Graduate Studies, University of West Virginia
- MS – Education Administration, Northern Illinois University
- BA – History and English, University of Mississippi
- Completed all Certified Property Manager (“CPM”) Courses, Institute of Real Estate Management
- Authored professional articles on commercial real estate in the *Journal of Property Management*, *Multifamily News*, and other national trade publications.
- Lectured at Harvard University School of Architecture and University of Southern California, Bren School of Real Estate on Commercial Real Estate Finance and Development, Management & Market Analysis, Tax Credit Issues and Public and Private Syndication